



Our mission is to exceed the expectations of our clients by providing value addition through quality assurance.

Genesis

Gopal Chopra & Associates was established in 1989 and is growing significantly since its inception to provide to our clients:

- **Tax & Regulatory services**
- **Consulting & Financial Advisory**
- **Assurance**

It's not just the scope, variety and depth of our service lines that matters, it's the ability to integrate different offerings across the full spectrum of services to give precisely targeted and customized solutions to precise needs.

Our approach to business and technology challenges is also underpinned by outstanding capability in terms of human resources. Our professional staff is crucial to the task of making sure that the right people can back our service offerings at the right time, in the right place. The biggest asset we possess is a list of satisfied clients arising out of personalized attention to the needs of our clients.

Services

We

- believe that the difference among professionals are in the quality, depth of service and the range of services offered.
- believe in providing service at
 - consistently high quality
 - right economic value
 - value addition
 - dependable and timely response
 - focussed issue based
- maintain the highest professional standards of ethics, independence, integrity and objectivity.
- ensure that our clients receive the best possible advice, flowing from a holistic perspective of the issues backed by our practical, grassroots experience.

We respond to clients' complex business challenges with seamless service across industry sectors and national boundaries.

Tax & Regulatory Services

Our tax practice is focused on finding opportunities and leveraging them to the advantage of clients in the form of significant tax savings and increased cashflow. Through tailored, innovative solutions, we help client's improve bottom-line and retain competitive advantage. With the new economy developing rapidly, your business deserves high quality tax advice. We offer a range of innovative tax services to clients as follows:

- **Indian Income tax**

Gopal Chopra & Associates offers expertise on all aspects of Indian Direct tax, while rendering quality control assurance in tax compliance, returns preparation and filing. We advise on the development of tax efficient international corporate structures, strategies and in negotiating local tax incentives. We provide advance planning to minimize future taxes. The Domestic Income Tax services offered by the Firm are as follows :-

- Preparation and Filing Income Tax Return/ Tax deducted at Source Returns for Corporates & other entities
- Effective tax management, tax structuring and advisory services.
- Giving Opinion on complex issues pertaining to Indian Income Tax & Fringe Benefit Taxes
- Review of corporate tax returns to check for compliances with the Income Tax Act, 1961 and the various judicial pronouncements
- Review of the withholding tax (TDS) returns with the provisions of the law
- tax registration, dealing with issues of withholding tax, certifications, No-objection certificates from the Income tax authorities etc.
- Issuing Foreign Remittance Certificates under the various provisions of the Income Tax Act.

- Assistance in proceedings at the Income Tax Department in the Assessment & Appellate stage
- Processing of various exemptions & registrations under Income Tax Act including applications for P.A.N & T.A.N
- Transaction advisory including planning for achieving Mergers, Acquisitions, De-mergers, and Corporate re-organizations .To analyze the impact of unpaid taxes, contingent liabilities against the targets and analyze future tax implication.
- Tax reviews & due diligence of entities being taken over
- Advisory on various matters associated with the Double Taxation Avoidance Agreements
- Specialized Advisory services to Non Resident Indians

- **Service tax**

Advisory on various issues pertaining to Service Tax including applicability to Service Tax, Export & Import of Services and Valuation of Taxable Services

- Procedural Compliance including registration, preparation of Service Tax returns, computation of Service Tax liability, computation of input credit and filing of return and Assessment
- Assistance to clients in the conduction of Service Tax Audits by Service Tax Authorities.

- **Designing India entry strategy**

Overseas companies can draw upon our in-house expertise in the following areas.

- Consultancy on various issues on F.D.I as governed by provisions of Foreign Exchange Management Act, relevant Notifications and Circulars of RBI and other relevant laws as applicable at the time of Investment.
- R.B.I approvals/intimation for Branch Offices, Liaison Offices & J.V. Companies
- Assistance in preparation of the Joint Venture agreements
- Provide easy clearance service for the formation of companies in India
- Helping in the efficient tax structuring, while balancing risk and reward

- **Formation of Companies in India & Overseas**

- **International Corporate Tax**

- Advisory on Outbound Flows of Capital especially in areas of decision of optimum entry vehicle and ownership structure. The Firm can provide assistance in processing regulatory approvals in the host country and optimizing Tax Credits in India as per treaty.
- Transfer Pricing including assistance in devising an integrated Transfer Pricing strategy , preparation of Transfer Pricing report and processing of Transfer Pricing Report at the Income Tax department.

- Advisory on regulatory matters to Non Resident Indian and Persons of Indian origin at the time of returning to India, emigrating or when they are based overseas.

- **Mergers & Acquisitions**

- **Excise & Customs**

- **VAT**

- **Corporate Secretarial Services**

- Drafting of Joint Venture Agreements, Foreign Collaboration Agreements, other legal agreements;
- Conversion of entities, Preparation of partnership deeds, trust deeds, Memorandum & Articles of Association of Companies, Advisory on Corporate Laws;
- Conducting meetings, drafting Minutes, Filings of various Forms, returns and other regulatory compliances at the Registrar of Companies office.

We value clarity, excellence, innovation and most of all client service and offer a range of domestic business and personal tax services designed to meet the needs of the business irrespective of its size.

Consulting & Financial Advisory

The Consulting & Financial Advisory Service provides valuable insights into how companies can grow and enhance their shareholder value. We help clients through all phases of a transaction, including post-merger integration services and restructuring. We also assist with the implementation of fraud detection and corporate compliance programs.

You share our strengths in connection with capital, people, information:

- Exceptional technical skills
- Global, seamless communications
- Deep industry knowledge.

We help build a structure to take clients to their goal – shareholder value. Our Consulting and Financial Advisory services are segmented as under:

- **Corporate Finance**

We assist in critical corporate finance decisions like build market share/defend your market position, expansion internationally, alliance with international brands, elimination/ consolidation of subsidiaries or divisions that no longer fit corporate strategy, improvement of financing strategy and cost of funds, tapping alternative revenue sources through the sale of assets, assessing if the business is under-performing.

We offer independent advice on the full spectrum of corporate finance issues:

- Mergers, acquisitions and disposals
- Flotation and public offerings
- Financing advice
- Leveraged and Management Buyouts
- Valuations and appraisals
- Joint venture advice
- Privatization advice

Our independence leaves us free to consider a broader range of financing options rather than favoring one product, market or bank.. Our structuring skills help you obtain the most cost-effective financing for your needs.

- **Corporate Recovery**

We can lend you strength (technical and analytical strength, deep industry knowledge and operational skills) and help capitalize on your synergies, in case the business is underperforming or the market position is weak, by:

- eliminating redundancies
- improving productivities

- **Private Equity**

Obtaining private equity is very different from raising debt or a loan from a lender, such as a bank. Private equity is interested in exchange for a stake in your company and, as shareholders, the investors' returns are dependent on the growth and profitability of the business. We can help identify potential high growth businesses.

- **Strategy Consulting**

We can help sketch out scenarios and strategic options; visualize desirable outcomes three to five years hence; and develop new business models. We can extend our perspective and generating new insights into the future, so that we can bring our client's ideas and solutions enabling them to stay ahead of the curve.

Assurance

The assurance practice helps client manage risk so they can focus on their core businesses. Our Assurance and Advisory Services are:

- **Financial Statement Audit** the cornerstone of Assurance Services and our audit methodology being the audit profession's risk-based methodology for financial statement audits keeping a high-level industry focus.
- **Advisory Service** enables you to make decisions that strengthen your business.
- **Information Risk Management** focuses on the risks you face with rapid advances in technology and helps you move into the future with confidence.
- **Management Assurance Services** focuses on the value an organization can derive from successful management audit activities.
- **Internal audit** services cosource and outsource internal audit solutions and are prepared to leverage the knowledge imbedded to assess controls over the strategic risks that are critical to your success.

We help corporate and non-corporate clients achieve their objectives and succeed in the new economy through measuring performance, managing risks, and leveraging knowledge.

Contact Info:

Address: 34 Babar Lane, Bengali Market, New Delhi – 110001

Fax: +91-11-23350145 **Email:** info@gca-associates.com

Website URL: <http://www.gca-associates.com>